## Memorandum



To SAC, Miami (196-A-1056)

Date February 6, 1981

From Director, FBI

Subject :SARKTS G. SOGHANALTAN, d/b/a

INTERNATIONAL, etc.;
VICTIM

FBW; MF

00: Miami

Attached is the translation which you requested by airtel dated 11/18/80. Notarized translator's statement attached.

The contents thereof, where pertinent, must be reported under appropriate captions and afforded whatever investigative attention is necessary.

The foreign language material is returned herewith.

Enclosures (46) (30 translations, 16 foreign language material)

b6 b7C

Pla make Sub file of this 3/19/81

196A-1056- 1 196A-1056- 1

I, certify that the attached 15 translated instruments are true and correct translations of copies of 16 original instruments containing both French and English texts.
I further certify that copies of documents $\#9$ and $\#15$ , received for translation, are identical.
-
Translator-Interpreter Federal Bureau of Investigation Washington, D. C.
Subscribed and sworn to before me this 4th day of Aebruary, 1981.  See Ann Wolslagle  Notary Public

My Commission Expires April 30 roof

bб b7С

# TRANSLATION FROM FRENCH AND TRANSCRIPTION OF ENGLISH

Document No. 1

b6 b7C

Sarkis G. Sognanalian 305 N. Hibiscus Drive Hibiscus Island Miami Beach, Florida 33139

Boca Investments Ltd. Le Gallais Chambers 54 Bath Street St. Helier, Jersey Channel Island

Invo	ice	November 16, 1977
a <u>)</u>	197 - M2IIB Calibre .50 Machine Guns \$4,700.00 each	\$ 925,900.00
b.)	197 - Tripods \$ 770.00 each	\$ 151,690.00
	Air Freight - Lisbon, Portugal/ Nouadhibou, Mauritania	\$ 76,000.00
	TOTAL	\$1,153,590.00

"Merchandise of current production and certified to be new."

Please pay the above to Full description of a) and b) above is as follows:
197 heavy machine guns, Browning type, model HBM2, .50 caliber, with a maintenance accessory kit for each machine gun, cleaning equipment, a spare barrel and an M3-tripod for each machine gun. Packing: according to the standards of U.S. manufacturers for air transportation of military equipment.

signed: Sarkis G. Sognanalian

for: Sarkis G. Sognanalian signed: illegible Attorney-in-Fact

EXHIBIT "7"

Document No. 2

BROWNING PRECISION TOOL CO. 276 S.W. 33 Court Ft. Lauderdale, Florida 33315 (305) 672-4669

November 2, 1977

## INSPECTION CERTIFICATE OF THE MANUFACTURING PLANT

Ministry of National Defense of the Islamic Republic of Mauritania in Nouakchott

Browning Precision Tool Co. hereby certifies that the following material was inspected and found to be new under series number Lot A from 778550 thru 778558, 9 items; Lot B from 779042 thru 779157, 116 items, Lot C from 770158 thru 770229, 72 items, for a total of 197 heavy machine guns, type Browning, model HBM 2, .50 caliber, with an accessory maintenance kit for each machine gun, cleaning equipment, a spare barrel and a type M3 tripod for each machine gun; packing: according to the standards of manufacturers in the U.S.A. for the air transport of military equipment of U.S.A. origin, specifying that the manufacturing year is 1977.

See packing list.

International Sales (Seal)

EXHIBIT "10"

Document No. 3

Browning Precision Tool Co. 276 S.W. 33 Court Ft. Lauderdale, Florida 33315 (305) 672-4669

Exhibit
November 2, 1977

## PACKING LIST

Wooden crates numbered from 1 to 197 and marked:

Ministry of National Defense of the Islamic Republic of Mauritania, Nouakchott

### Each crate contains:

A heavy machine gun, type Browning, model HBM 2, .50 caliber, with a maintenance accessory kit for each machine gun, cleaning equipment, a spare barrel and a type M3 tripod for each machine gun.

Net Unit Weight Unit Tare Gross Unit Weight Dimensions Volume

Total Net Weight Total Tare Total Gross Weight

Total Volume

= 66 Kg. = 18 Kg. = 84 Kg.

= 1.85 x .85 x .85 meters = 1.3366 cubic meters

= 13,002 Kg. = 3,546 Kg. = 16,548 Kg.

= 263.31 cubic meters

signed: S. Manoug

International Sales

EXHIBIT "8"

Document No. 4

Browning Precision Tool Co. 276 S.W. 33 Court Ft. Lauderdale, Florida 33315 (305) 672-4669

November 2, 1977

## CERTIFICATE OF ORIGIN YEAR MANUFACTURED

Ministry of National Defense of the Islamic Republic of Mauritania in Nouakchott

b6 b7C

Series number Lot A from 778550 through 778558, 9 items; Lot B from 779042 through 779157, 116 items; Lot C from 770158 through 770229, 72 items, for a total of 197 heavy machine guns, type Browning, Model HBM 2, .50 caliber, with a maintenance accessory kit for each machine gun and cleaning equipment, a spare harrel and a type M3 tripod for each machine gun. According to the standards of U.S. manufacturers for air transport of military equipment of U.S.A. origin, specifying the year of manufacture as 1977. We certify that the above merchandise is of U.S.A. origin. We certify that the above merchandise was manufactured in 1977.

Signed: International Sales

EXHIBIT "9"

		Doc.	ument	No.	5
	Exl	ibit	·"15·"		
December	9·,	1977			

To the Minister of Defense Of the Islamic Republic of Mauritania Nouakchott, Mauritania

Your Excellency:

It is a privilege for us to inform you that our company is at your disposal to supply your glorious army with the following equipment:

Ъ6 Ъ7С

- 1. Light and heavy vehicles, for all kinds of terrain and all kinds of climates (tested in the desert).
- 2. Recoilless .106 guns.
- 3. Antiaircraft guns, 20 mm., mobile and stationary.
- 4. R151-A5 jeep vehicles equipped with 12.7 mm. (.50) machine guns.
- 5. Ammunition of all calibers.
- M-16-Al Colt rifle.
- 7. 7.62 mm. machine guns, M 60.
- 8. Armored personnel carriers.
- 9. Light scout and ground-attack planes, of the Argentinian Bocara type.
- 10. 70 mm. (217) rockets, with launchers.

In addition, our company is ready to make available to you without any obligation on your part three of its best military advisors, each known the world over in his field of specialization.

We extend our kindest regards.

Respectfully yours,

UNITED TRADE INTERNATIONAL, INC.

QRC	INTERNATIONAL.	LTD.	•

RMW: pk

EXHIBIT "15"

Document No. 6

## SALES CONTRACT FOR ARMAMENT STEP-BY-STEP OUTLINE

BETWEEN: The Ministry of National Defense of the Islamic

Republic of Mauritania, represented by the Interim Charge d'Affaires, called

hereafter the buyer,

b6

b7C

AND:

Boca Investments Limited Company whose headquarters

is at:

Le Gallais Chambers

54 Bath Street St. Helier,

Jersey, Channel Islands.

represented by

Director of the company, called hereafter the seller.

Party of the second part,

Party of the first part

The following was discussed and agreed upon:

The seller, that is, Boca Investments Limited Company is agreeable to selling to the buyer, that is, the Ministry of National Defense of the Islamic Republic of Mauritania, the merchandise described as follows:

## MERCHANDISE:

105 mm howitzer, type HE, NATO specifications Weight: 14.9 kg. per unit.

QUANTITY: 5,000 units

PRICE: U.S. dollars 240 per unit, CAF Nouadhibou. In this case, CAF means by air transport and not by sea transport. This price is guaranteed to be fixed and definitive and not subject to review till conclusion of the transaction.

## QUALITY:

This merchandise is currently manufactured merchandise and certified to be new. The government of Mauritania shall be able to return this merchandise to the seller in case it should not be in keeping with this specification, within a ten-day period. All merchandise found to be defective shall be replaced

at the expense of the seller on condition that every defect be notified by registered letter within fourteen (14) days beginning with the delivery date of the merchandise. DELIVERY: Sixty days after the opening of an acceptable letter of credit and an export permit approved by the responsible government of the country of origin. ORIGIN: U.S.A. or European PACKING: According to the standards of the manufacturers for air transport, as required for all military equipment. INSURANCE: Insurance for the value of the merchandise as specified in the invoice plus ten percent (10%) of this value shall be covered at the expense of the seller. All additional insurance shall be at the expense of the buyer. DOCUMENTS REQUIRED FOR THE EXPORT OF THE MERCHANDISE: The buyer shall be required to furnish to the seller all documents required to export this merchandise and shall be required not to sell or export this merchandise by a separate document to be remitted to the seller. This document is necessary to obtain an exportation permit. PAYMENT: Fifteen percent of the order by bank transfer upon signing the contract, this amount constituting the expense for the transport and the packing. The eighty-five percent balance by letter of credit confirmed, irrevocable, divisible, transferable from bank to bank in foreign countries more than once, payable to Boca Investments Limited Company in care of: Brussel Lambert Lange Gasthuisstraat 20 Antwerp - 2000 Belgium Account number: 320 - 0933631 76 Valid for ninety (90) days, with partial delivery authorized for prorated payment and payable upon submission of the following documents: (a) Commercial invoice in six copies (b) Origin and year manufactured certificate (c) Inspection certificate to be delivered by the manufacturing plant -2(d) Shipping invoice or air waybill. Freight already paid.

(e) Insurance certificate for 10% above value.

#### DELAY OR DEMURRAGE PENALTY:

The seller shall be subject to delay penalties at a rate of 3/000 per work day of delay in making available the materials up to a 6% ceiling of the value of the contract.

#### ACTS OF GOD:

Acts of God shall be defined as follows: strike, war declaration, revolution, riot, fire, civil war, lock-out, flood, workers' demands, whose legal definitions are internationally recognized.

#### LITIGATION:

In case of litigation, only the International Court of the Chamber of Commerce of Switzerland shall have the power to decide upon contentious matters. Each party shall be entitled to choose an arbitrator and the decision of the Court shall be binding.

### REIMBURSEMENT OF DOWN PAYMENT:

In the event the transaction is not completed, the seller shall be required to reimburse in its entirety the fifteen percent amount received as down payment from the buyer without any deduction of expenses that may have been incurred.

For the Ministry of National Defense of the Islamic Republic of Mauritania

For Boca Investments Limited

b6

b7C

Done in Paris on December 5, 1977

signed: illegible

Interim Charge d'Affaires Seal

signed:	

Stamp of Boca Investments Limited

Document No. 7

b6 b7C

Translator's Note: The French entries appear on a preprinted English form.

AIRTRADE (UTI) LTD. 1C, Pantalides Avenue Nicosia, Cyprus

ORIGINAL
-AIR WAYBILL(AIR CONSIGNMENT NOTE)

Exhibit 10 004-2690 B 707/N. 711 U.T.

Departure (Airport of): Lisbon Airport, Portugal Issued by: AIRTRADE (UTI) LTD.
Destination (Airport of): Nouadhibou, Mauritania Consigned to: Ministry of National Defense of the Islamic Republic of Mauritania, at Nouakchott Street Address: Nouakchott City and Country: Nouakchott, Mauritania.
Notify: same

Number of Packages: 197 wooden crates, each having a net weight of 66 kg., a gross weight of 84 kg., dimensions: 1.85 x 0.85 x 0.85 (meters), a volume of 1.3366 cubic meters
Total net weight: 13,002 kg., total gross weight: 16,548 kg., total volume: 263.31 cubic meters.

Nature and Quantity of Goods: 197 crates, each containing a heavy machine gun, type Browning, model HBM 2, .50 caliber, with a maintenance accessory kit for each machine gun, cleaning equipment, a spare barrel and a M3-type tripod for each machine gun.

Marks and Numbers: Ministry of the National Defense of the Islamic Republic of Mauritania, Nouakchott.

Dimensions or Volume: 263.31 cubic meters

Gross Weight: 16,548 kg.

Shipper's Declared Value for Customs: US\$ 1,694,200.00: for Carriage: N/A.

Air Carriage: B.707/N. 711 U.T., Lisbon, Portugal

Method of Routing Charges: Freight Paid Chargeable to Consignee: Freight Paid Shipper's C.O.D. in Words: Freight Paid

Name of Shipper: Boca Investments Ltd. Le Callais Chambers, 54 Bath Street St. Helier, Jersey Channel Island

Executed on: November 15, 1977
At: Lisbon, Portugal
Name and Address of Executing Carrier's Agent: AIRTRADE (UTI) LTD.,
1C, Pantalides Ave., Nicosia, Cyprus.

No. 3. ORIGINAL FOR THE SHIPPER Exhibit "5"

Document No. 8

b6 b7C

Translator's Note: The French entries appear on a preprinted English form.

AIRTRADE (UTI) LTD. 1C, Pantalides Avenue Nicosia, Cyprus

ORIGINAL
-AIR WAYBILL(AIR CONSIGNMENT NOTE)

Exhibit 10 004-2690 B 707/N. 711 U.T.

Departure (Airport of): Lisbon Airport, Portugal Issued by: AIRTRADE (UTI) LTD.

Destination (Airport of): Nouadhibou, Mauritania Consigned to: Ministry of National Defense of the Islamic Republic of Mauritania, at Nouakchott Street Address: Nouakchott City and Country: Nouakchott, Mauritania.

Notify: same

Number of Packages: 197 wooden crates, each having a net weight of 66 kg., a gross weight of 84 kg., dimensions: 1.85 x 0.85 x 0.85 (meters), a volume of 1.3366 cubic meters
Total net weight: 13,002 kg., total gross weight: 16,548 kg., total volume: 263.31 cubic meters.

Nature and Quantity of Goods: 197 crates, each containing a heavy machine gun, type Browning, model HBM 2, .50 caliber, with a maintenance accessory kit for each machine gun, cleaning equipment, a spare barrel and a M3-type tripod for each machine gun.

Marks and Numbers: Ministry of the National Defense of the Islamic Republic of Mauritania, Nouakchott.

Dimensions or Volume: 263.31 cubic meters

Gross Weight: 16,548 kg.

Shipper's Declared Value for Customs: US\$ 1,863,620.00: for Carriage: N/A.

Air Carriage: B.707/N. 711 U.T., Lisbon, Portugal

Method of Routing Charges: Freight Paid Chargeable to Consignee: Freight Paid Shipper's C.O.D. in Words: Freight Paid

Name of Shipper: Boca Investments Ltd. Le Callais Chambers, 54 Bath Street St. Helier, Jersey Channel Island

Executed on: November 15, 1977
At: Lisbon, Portugal
Name and Address of Executing Carrier's Agent: AIRTRADE (UTI) LTD.,
1C, Pantalides Ave., Nicosia, Cyprus.

No. 3. ORIGINAL FOR THE SHIPPER

Exhibit "5"

Documents No. 9 and 15

#### BOCA INVESTMENTS LIMITED

Registered Offices: Le Gallais Chambers 54, Bath Street, St. Helier Jersey, Channel Islands

Administration Offices:

Rue du Croquet St. Aubin Jersey, Channel Islands Telephone: Central 42482

Ex! #4	hibit	•

b6 b7C

ORDER FOR DEFENCE MATERIAL 20th September 1977

Sarkis G. Soghanalian (sic) United Trade International 305, N. Hibiscus Drive Hibiscus Island, Miami Beach, Florida.

Please Supply:

197 heavy machine guns, type Browning, model HBM2, .50 caliber, with a maintenance accessory kit for each machine gun, equipment for cleaning, a spare barrel and a type-M3 tripod for each machine gun; packing: according to the manufacturers' standards in the United States for air transport of military equipment.

Total Price: US Dollars 1,077,590 Plus Air Freight: 76,000 Total 1,153,590.

Barrels to be of Standard type for HBM2 according to US Military spec., but not Stellite linered.

signed:			
_	воса	Investments	Limited

## SUMMARY FROM ENGLISH AND FRENCH TRANSLATION FROM FRENCH

Packet of documents No. 10

b6 b7С

This group of seven documents consists of six 1-page documents and 1 2-page document.

The second document is also an invoice dated December 15, 1977, bearing number JER/7703. It is made out to the account of Sarkis G. Soghanalian, Miami, Florida, U.S.A. The invoice calls for immediate settlement of \$3,323.94, with payment to direct by cash or bank check. The invoice is issued by Boca Investments Ltd., Jersey, Channel Islands.

The third document is in French. It is in printed form and entitled: "Important Notice to the Recipients of Insured Merchandise." The notice is issued by "Boels & Begault, Insurers and Consultants, Rue des Chevaliers, 13, 1050 Brussels, Belgium." The notice tells the recipient of insured merchandise what they are to do in case of merchandise which is damaged or missing at the time of delivery. They are to establish a record of the damaged or missing merchandise and have it signed by the delivering forwarding agent. They are to notify immediately the insurance adjuster whose name appears in the insurance In case of an "occult" damage, they are to notify the insurance company and the insurance adjuster by registered letter within three days at the most from the discovery of the damage. In case of a "common" damage, a sequence of steps are to be taken depending upon the procedure required by the shipping There follows a list of documents required to validate company. a claim.

The fourth document is in French. It is entitled "All Risks Clause." The subtitle indicates that it is "Clause dated March 28, 1952, of the Association of Maritime Insurers of Antwerp." This clause, it is stated, supersedes all contrary clauses of the Antwerp Maritime Policy. Accordingly, this insurance includes all the risks with complete reimbursement of all damages, no matter how small and regardless of cause, including theft and nondelivery. Even so, the insurance does not include the risks which are excluded under Article 2 of the Antwerp Maritime Policy, or the losses, damages and expenses attributable to delay or resulting

directly from failure of the insured interest. War, strikes, mutiny and piracy are covered only to the extent that a coverage statement is expressly included in the policy.

The fifth document is in English. It is entitled: "Institute Strikes, Riots and Civil Commotions Clauses."

The sixth document is in English. It is entitled: "Institute War Clauses (Air)."

The seventh document is a 2-page document. "Insurance Policy Issued Through Brokers." on stationery of "Boels & Begault, associated with Outshoorn & Landau." It is on a form printed in French with typewritten entries also in French. It is a carbon copy of an insurance policy for US\$ 1,863,620.--. The policy number is 700/6.073. The policy is dated Brussels, November 15, 1977. The insured parties are Boca Investments Ltd. and/or Mr. Sarkis G. Soghanalian c/o United Trade International Air Cargo, Ltd. The insurance policy covers "transportation of the merchandise which will be described below from Lisbon to Nouadhibou (from warehouse to warehouse)." This transport is to take place by air (Boeing The small print describes the risks covered and commits the insurer to accept the terms and conditions of the insurance under which the insurance contract was entered into. It also commits the insurer to acceptance, without contesting, of the value of the insured merchandise which is stated to be: million eight hundred and sixty three thousand six hundred and twenty US dollars. A description of the insured merchandise follows: "197 heavy machine guns, type Browning, HBM2 model, .50 caliber, with a maintenance accessory kit for each machine gun and cleaning equipment, a spare barrel and a type M3 tripod for each machine gun. Packing according to the standards of the manufacturers of the United States for air transport of military equipment. See reverse side for lot numbers and terms and conditions.

"Lot A from 778550 thru 778558, 9 items
"Lot B from 779042 thru 779157, 116 items
"Lot C from 770158 thru 770229, 72 items
Total 197 items

## "Conditions:

"The conditions are: 'All Risks' according to the clause dated March 28, 1952, of the Belgian Association of Maritime Insurers, attached hereto.

"This includes fire and floods.

"This includes war risks, strikes and mutinies, revolution, lockout and workers' demands, civil war and war declaration.

"The clause 'Abandonment - Claimed by Third Parties' dated August 1, 1973 of the Belgian Association of Maritime Insurers is applicable.

## "Establishment of Contract Clause

"As far as all salvage, intervention and other measures to be taken in the interest of both parties are concerned and, also, as far as a settlement of losses or damages or any other matter bearing on the contract and/or its performance are concerned, the insurers are committed to follow all decisions made by the company establishing the contract.

"In case of damages, contact the local Lloyd's agent, namely:

Lighterage and Maintenance Company in Mauritania (SAMMA)
P.O. Box 258/278
Nouadhibou.

"All export reports and all evidentiary documents concerning accidents are to be addressed directly by the claimant to: Messrs. Boels & Begault, Rue des Chevaliers, 13, 1050 Brussels, Belgium.

"All claims, if any, are to be settled at the point of destination after remittance of the documents to Messrs. Boels & Begault in Brussels.

"M. Despret S.A.

50%

Deckers & Mackelbert

50%"

Document No. 11

## WEAPONS SALES CONTRACT STEP-BY-STEP TRANSACTION

Between: The Ministry of National Defense of the Islamic

Republic of Mauritania, called hereafter the buyer

As party of the first part

And:

Boca Investments Limited Company, whose headquarters

is located at:

Le Gallais Chambers

54 Bath Street

St. Helier

Jersey Channel Islands

represented by director, called hereafter the seller

As party of the second part,

The following agreement has been entered into:

The seller, that is, Boca Investments Limited Company agrees to sell the buyer, that is, the Ministry of National Defense of the Islamic Republic of Mauritania, the merchandise described in detail as follows:

#### MERCHANDISE:

Heavy machine guns, Browning make, model HBM2, .50 caliber, with a maintenance accessory kit for each machine gun, cleaning equipment, a spare barrel and a type-M3 tripod for each machine gun.

### QUANTITY:

One hundred and ninety seven (197)

#### PRICE:

US\$ 8,600 per machine gun, that is, a total of US\$ one million six hundred and ninety-four thousand two hundred (\$1,694,200). This price is understood CIF Nouadhibou, Republic of Mauritania. This is understood to be a transport by air and not by sea, including insurance.

#### QUALITY:

This is merchandise of current manufacture and certified to be new. The Mauritania government will have a possibility of returning this merchandise to the seller in case it should not be according to this specification within a period of 10 days. All merchandise found to be defective will be replaced at the expense of the seller.

#### **DELIVERY:**

Sixty days after the opening of an acceptable letter of credit and an export license approved by the responsible government of the country of origin. In the event such a license should be turned down, the contract will be automatically null and void.

## ORIGIN:

United States of America.

## PACKING:

According to the standards of manufacturers in the United States for air transport. As is required for all military equipment.

#### INSURANCE:

An insurance covering the value of the merchandise as specified in the invoice plus ten percent (10%) of this value will be provided by the seller. All additional insurance will be at the expense of the buyer.

## DOCUMENTS REQUIRED FOR THE EXPORTATION:

The buyer is committed to furnish the seller all documents required for exportation of this merchandise and is committed not to sell or to export this merchandise by a separate document which will be remitted to the seller. This document is necessary to obtain the exportation permit.

### PAYMENT:

Ten percent of the order by bank transfer upon the signing of the contract, this being the amount of transport and packing costs. The ninety percent balance by confirmed, irrevocable letter of credit, transferable from bank to bank in foreign countries several times, divisible, payable to Boca Investments Limited, c/o:

Brussels Lambert Bank Lange Gasthuisstraat 20, Antwerp - B 2000 Belgium Account Number: 320 - 0933631 - 76.

Valid for ninety (90) days with partial deliveries authorized for prorated payments payable upon submission of the following documents:

- (a) Comercial invoice in eight copies
- (b) Certificate of origin and year of manufacture
- (c) Certificate of inspection delivered by the manufacturing plant
- (d) Shipping invoice or airway bill. Freight in advance.
- (e) Copy of the export license
- (f) Certificate of insurance covering 10% above the value of the merchandise

## PENALTIES FOR DELAYED DELIVERY:

The seller will be responsible for delayed delivery penalties at a rate of three per thousand (3/000) for each work day of delay in making available the material up to a ceiling of 6% of the value of the contract.

#### ACTS OF GOD:

Acts of God are defined here as: Strike, war declaration, revolution, riot, fire, civil war, lock-out, flood, workers' demands, whose definitions under the law are internationally known.

## LITIGATION:

In case of litigation, the only court having jurisdiction to settle such litigation shall be the International Court of the Chamber of Commerce of Geneva, Switzerland. Each party shall have the possibility of choosing an arbitrator and the decision made by the court shall be binding and put into effect.

Done in Paris on August 29, 1977

For the Ministry of Defense of the Islamic Republic of Mauritania

signed:

Interim Charge d'Affaires of the Embassy of Mauritania in Paris
Seal -3-

for Boca <u>Investments Limited</u> signed:

## SUMMARY FROM ENGLISH TRANSLATION FROM FRENCH

Document No. 12

This is a "Consignee Purchaser Transaction Statement" on a form in English of the U.S. Department of State, Office of Munitions Control. It is a statement to be submitted as part of the application for export license of equipment on the U.S. Munitions List. The consignee of the merchandise described in this statement is the Ministry of National Defense of the Islamic Republic of Mauritania, Nouakchott, Mauritania. The request is filed by Sarkis Soghanalian, United Trade International Inc., P.O. Box 1448, Arlington, Virginia (zip code illegible).

It concerns the following "commodity description": 197 heavy machine guns, type Browning, model 2BM2, .50 caliber, with a maintenance accessory kit for each machine gun, cleaning equipment, a spare barrel, a type-M3 tripod for each machine gun, packing: according to the standards of the manufacturers in the United States for air transport of military equipment.

The nature of the business of the company filing the request is: manufacturer, wholesale exporter.

The nature of the customer's usual business is: government.

The certification of the ultimate consignee bears an illegible signature, whose title is shown as Charge d'Affaires.

The certification of the purchaser is signed by on behalf of Boca Investments Ltd. His title is shown as consultant and director. The date of the certification is October, 1977. The certification of the foreign government shows an illegible signature. The title is again Charge d'Affaires. This certification is dated August 29, 1977 (?). The certification also bears the seal of the Embassy of the Islamic Republic of Mauritania.

Document No. 13

#### CERTIFICATE OF NONREEXPORTATION

	Interim
Charge d'Affaires of the Embassy of Mauritania in Fr	ance, acting
on behalf of the Ministry of National Defense, certi	fy that this
(sic); that the following material:	_
- one hundred and ninety-seven (197) heavy	machine guns,
type Browning, model MHMB2, .50 caliber, with a main	tenance ac-
cessory set for each machine gun, cleaning equipment	, a spare

ordered from Boca Investments Ltd. Co. is destined for the exclusive use of the armed forces of Mauritania and will not under any circumstances be reexported or turned over to third parties.

barrel and a type M-3 tripod for each machine gun,

Done in Paris, August 29, 1977
signed:
Interim Charge d'Affaires
Seal.

b6 b7С

## Document No. 14

This document is typewritten on a printed bilingual (French and English) form of Commercial Credit of France. It is a statement on "documentary credit" issued by a Paris, France, bank to advise the beneficiary that credit in the specified amount is available against the presentation of certain documents.

According to the letterhead, Commercial Credit of France is a bank with a paid-up capital of 431,050,250 French francs. Its headquarters is located at 103, Avenue de Champs-Elysees, 75000 Paris, France.

The document is dated Paris, September 13, 1977. The bank issuing the credit is called Bank Brussels-Lambert, Lange Gasthuisstraat 20, Antwerp, Belgium. The credit number is DOC 17/1731 G.

The applicant for the credit is the Embassy of the Islamic Republic of Mauritania, Paris, France, on behalf of the Ministry of National Defense of the Islamic Republic of Mauritania, Nouakchott, Mauritania.

The beneficiary of the credit is Boca Investments Limited, Le Callais Chambers, 54 Bath Street, St. Helier, Jersey - Channel Islands.

The amount of the credit is one million five hundred and twenty-four thousand seven hundred and eighty U.S. dollars (US\$ 1,524,780.00).

The credit is valid until December 9, 1977, at the counters of the Bank Brussels-Lambert.

"Pursuant to our condensed cable of September 12, 1977, from Antwerp, we are issuing in your favor this documentary credit which is available by (sic) payment against presentation of the following documents:

- Signed commercial invoice in 9 copies, made out to the Ministry of National Defense of the Islamic Republic of Mauritania, Nouakchott, indicating "merchandise of current manufacture and certified to be new,"
- airway bills made out to the Ministry of the National Defense of the Islamic Republic of Mauritania, Nouakchott, indicating "freight paid."
- insurance policy or certificate in the amount of the value of the merchandise plus 10%, covering all risks, including

strike, war declaration, revolution, mutiny, fire, civil war, lock-out, flood, workers' demands,

- certificate of U.S.A. origin, specifying the year of manufacture,
- certificate of inspection issued by the manufacturing plant,
- copy of the export license.

197 heavy machine guns, type Browning, model HBM2, .50 caliber, with a maintenance accessory kit for each machine gun, cleaning equipment, a spare barrel and a type M3 tripod for each machine gun, at the price of US\$ 8,600.00 per machine gun; packing: according to the standards of manufacturers in the United States for air transport of military equipment.

"Shipment from: U.S. airport Shipment to: Nouadhibou airport Partial shipments: authorized Train shipments:---

Special conditions: shipment 60 days at the latest after date of notification of the beneficiary of this credit. This credit is transferable. The amount of the credit constitutes 90% of the value of the merchandise, since 10% has been settled by other means."

Two illegible signatures certify that payment will be duly made against the documents presented in conformity with the terms of this credit.

Document No. 16

(Communication written on letterhead stationery. Portions of the letterhead are missing)

...of Mauritania Embassy in Paris

. . . . . .

5, Rue de Montevideo

75116 Paris

504 88-54

Number 596/AMB

Paris, June 30, 1977

To: Boca Investments Le Gallais Chambers

54, Bath Street,

St. Helier, Jersey, Islands

Gentlemen:

It is my pleasure to confirm to you hereby that we are willing to introduce to you buyers of the material which is the subject of your latest proposition specified as follows:

- 200 model 1919 A4 Light Machine Gun Browning, .30 caliber with standard accessories;
- 200 model HBM2 Heavy Machine Gun Browning, .50 caliber with standard accessories,

as long as an inspection of this material by Captain Amadou Anne proves to be favorable.

It is understood that in case the response of Captain Anne is favorable, the contract could be signed immediately through our intermediary.

This procedure is also valid concerning the 10,000 81-millimeter howitzers which would be the subject of a contract signed through our intermediary as long as the inspection is favorable.

I extend my kindest regards.

signed: Ahmed Ould Ghanahalla

Ambassador

Seal of the Paris Embassy of the Islamic Republic of

Mauritania

SAC, Miami (196-A-1056)

February 6, 1981

Director, FBI

b6 b7C

SARKIS G. SOGHANALIAN, d/b/a

HINTTED TRADE INTERNATIONAL, etc.;

- VICTIM

FBW; MF

00: Miami

Attached is the translation which you requested by airtel dated 11/18/80. Notarized translator's statement attached.

The contents thereof, where pertinent, must be reported under appropriate captions and afforded whatever investigative attention is necessary.

The foreign language material is returned herewith.

Enclosures (46) (30 translations, 16 foreign language material)

16-1056-1 2

Tree

attached 15 translated instrume lations of copies of 16 origina French and English texts.	certify that the nts are true and correct trans-1 instruments containing both
I further certify tha received for translation, are i	t copies of documents #9 and #15, dentical.
	- American
	Translator-Interpreter Federal Bureau of Investigation Washington, D. C.
Subscribed and sworn to before , 1981.	me this <u>// day of</u>
	Notary Public

My Commission Expires April 30 1004

strike, war declaration, revolution, mutiny, fire, civil war, lock-out, flood, workers' depands,

- certificate of U.S.A. origin, specifying the year of manufacture,
- certificate of inspection issued by the manufacturing plant,
- copy of the export license.

197 heavy machine guns, type Browning, model ABM2, .50 caliber, with a maintenance accessory kit for each machine gun, cleaning equipment, a spare barrel and a type M3 tripod for each machine gun, at the price of US\$ 8,600.00 per machine gun; packing: according to the standards of manufacturers in the United States for air transport of military equipment.

"Shipment from: U.S. airport Shipment to: Nouadhibou airport Partial shipments: authorized Train shipments:---

Special conditions: shipment 60 days at the latest after date of notification of the beneficiary of this credit. This credit is transferable. The amount of the credit constitutes 90% of the value of the nerchandise, since 10% has been settled by other means.

Two illegible signatures certify that payment will be duly made against the documents presented in conformity with the terms of this credit.

## TRANSLATION FROM FRENCH AND TRANSCRIPTION OF ENGLISH

Sarkis G. Sognanalian 305 N. Hibiscus Drive Hibiscus Island Miami Beach, Florida 33139 Document No. 1

Boca Investments Ltd. Le Gallais Chambers 54 Bath Street St. Helier, Jersey Channel Island

Invo	ice	November 16, 1977
a)	197 - M2IIB Calibre .50 Machine Guns \$4,700.00 each	\$ 925,900.00
<b>b</b> )	197 - Tripods \$ 770.00 each	\$ 151,690.00
	Air Freight - Lisbon, Portugal/ Nouadhibou, Mauritania	\$ 76,000.00
	TOTAL	\$1,153,590.00

"Merchandise of current production and certified to be new."

Please pay the above to Full description of a) and b) above is as follows:
197 heavy machine guns, Browning type, model HBM2, .50 caliber, with a maintenance accessory kit for each machine gun, cleaning equipment, a spare barrel and an M3-tripod for each machine gun. Packing: according to the standards of U.S. manufacturers for air transportation of military equipment.

signed: Sarkis G. Sognanalian

for: Sarkis G. Sognanalian signed: illegible Attorney-in-Fact

EXHIBIT "7"

Document No. 2

BROWNING PRECISION TOOL CO. 276 S.W. 33 Court Ft. Lauderdale, Florida 33315 (305) 672-4669

November 2, 1977

## INSPECTION CERTIFICATE OF THE MANUFACTURING PLANT

Ministry of National Defense of the Islamic Republic of Mauritania in Nouakchott

Browning Precision Tool Co. hereby certifies that the following material was inspected and found to be new under series number Lot A from 778550 thru 778558, 9 items; Lot B from 779042 thru 779157, 116 items, Lot C from 770158 thru 770229, 72 items, for a total of 197 heavy machine guns, type Browning, model IIBM 2, .50 caliber, with an accessory maintenance kit for each machine gun, cleaning equipment, a spare barrel and a type M3 tripod for each machine gun; packing: according to the standards of manufacturers in the U.S.A. for the air transport of military equipment of U.S.A. origin, specifying that the manufacturing year is 1977.

See packing list.

International Sales (Seal)

EXHIBIT "10"

Document No. 3

Browning Precision Tool Co. 276 S.W. 33 Court Ft. Lauderdale, Florida 33315 (305) 672-4669

b6 b7C

Exhibit
November 2, 1977

## PACKING LIST

Wooden crates numbered from 1 to 197 and marked:

Ministry of National Defense of the Islamic Republic of Mauritania, Nouakchott

#### Each crate contains:

A heavy machine gun, type Browning, model HBM 2, .50 caliber, with a maintenance accessory kit for each machine gun, cleaning equipment, a spare barrel and a type M3 tripod for each machine gun.

Net Unit Weight = 66 Kg.Unit Tare = 18 Kg. Gross Unit Weight = 84 Kg. $= 1.85 \times .85 \times .85 \text{ meters}$ Dimensions = 1.3366 cubic meters Volume = 13,002 Kg.Total Net Weight = 3,546 Kg.Total Tare = 16,548 Kg. = 263.31 cubic meters Total Gross Weight Total Volume signed: <del>International</del> Sales

EXHIBIT "8"

Document No. 4

Browning Precision Tool Co. 276 S.W. 33 Court Ft. Lauderdale, Florida 33315 (305) 672-4669

November 2, 1977

## CERTIFICATE OF ORIGIN YEAR MANUFACTURED

Ministry of National Defense of the Islamic Republic of Mauritania in Nouakchott

Series number Lot A from 778550 through 778558, 9 items; Lot B from 779042 through 779157, 116 items; Lot C from 770158 through 770229, 72 items, for a total of 197 heavy machine guns, type Browning, Model HBM 2, .50 caliber, with a maintenance accessory kit for each machine gun and cleaning equipment, a spare barrel and a type M3 tripod for each machine gun. According to the standards of U.S. manufacturers for air transport of military equipment of U.S.A. origin, specifying the year of manufacture as 1977. We certify that the above merchandise is of U.S.A. origin. We certify that the above merchandise was manufactured in 1977.

Signed: International Sales

EXHIBIT "9"

b6 b7С

	Document Jo. 5
	Exhibit "15"
December	9, 1977

b6 b7C

To the Minister of Defense Of the Islamic Republic of Mauritania Nouakchott, Mauritania

## Your Excellency:

It is a privilege for us to inform you that our company is at your disposal to supply your glorious army with the following equipment:

- 1. Light and heavy vehicles, for all kinds of terrain and all kinds of climates (tested in the desert).
- 2. Recoilless .106 guns.
- 3. Antiaircraft guns, 20 mm., mobile and stationary.
- 4. R151-A5 jeep vehicles equipped with 12.7 mm. (.50) machine guns.
- 5. Ammunition of all calibers.
- 6. M-16-Al Colt rifle.
- 7. 7.62 mm. machine guns, M 60.
- 3. Armored personnel carriers.
- 9. Light scout and ground-attack planes, of the Argentinian Bocara type.
- 10. 70 mm. (217) rockets, with launchers.

In addition, our company is ready to make available to you without any obligation on your part three of its best military advisors, each known the world over in his field of specialization.

We extend our kindest regards.

Respectfully yours,

UNITED TRADE INTERNATIONAL, INC.

ORC	TNTERNATIONAL.	TAD.

RMW:pk

EXHIBIT "15"

Document Jo. 6

#### SALES CONTRACT FOR ARMAMENT STEP-BY-STEP OUTLINE

BETWEEN: The Ministry of National Defense of the Islamic

Republic of Mauritania, represented by the Interim Charge d'Affaires, called

hereafter the buyer,

Party of the first part

 $\Lambda ND:$ 

Boca Investments Limited Company whose headquarters

is at:

Le Gallais Chambers

54 Bath Street St. Helier.

Jersey, Channel Islands,

represented by Mr. John E. Ralph,

Director of the company, called hereafter the seller,

Party of the second part,

The following was discussed and agreed upon:

The seller, that is, Boca Investments Limited Company is agreeable to selling to the buyer, that is, the Ministry of National Defense of the Islamic Republic of Mauritania, the merchandise described as follows:

#### MERCHANDISE:

105 mm howitzer, type HE, NATO specifications

Weight: 14.9 kg. per unit.

QUANTITY: 5,000 units

PRICE: U.S. dollars 240 per unit, CAF Nouadhibou. In this case, CAF means by air transport and not by sea transport. This price is guaranteed to be fixed and definitive and not subject to review till conclusion of the transaction.

QUALITY:

This merchandise is currently manufactured merchandise and certified to be new. The government of Mauritania shall be able to return this merchandise to the seller in case it should not be in keeping with this specification, within a ten-day period. All merchandise found to be defective shall be replaced

at the expense of the seller on condition that every defect be notified by registered letter within fourteen (14) days beginning with the delivery date of the merchandise.

#### DELIVERY:

Sixty days after the opening of an acceptable letter of credit and an export permit approved by the responsible government of the country of origin.

ORIGIN: U.S.A. or European

#### PACKING:

According to the standards of the manufacturers for air transport, as required for all military equipment.

#### INSURANCE:

Insurance for the value of the merchandise as specified in the invoice plus ten percent (10%) of this value shall be covered at the expense of the seller. All additional insurance shall be at the expense of the buyer.

DOCUMENTS REQUIRED FOR THE EXPORT OF THE MERCHANDISE:
The buyer shall be required to furnish to the seller all documents required to export this merchandise and shall be required not to sell or export this merchandise by a separate document to be remitted to the seller. This document is necessary to obtain an exportation permit.

## PAYMENT:

Fifteen percent of the order by bank transfer upon signing the contract, this amount constituting the expense for the transport and the packing. The eighty-five percent balance by letter of credit confirmed, irrevocable, divisible transferable from bank to bank in foreign countries more than once, payable to Boca Investments Limited Company in care of:

Brussel Lambert
Lange Gasthuisstraat 20
Antwerp - 2000
Belgium
Account number: 320 - 0933631 76

Valid for ninety (90) days, with partial delivery authorized for prorated payment and payable upon submission of the following documents:

(a) Commercial invoice in six copies

(b) Origin and year manufactured certificate

(c) Inspection certificate to be delivered by the manufacturing plant

- (d) Shipping invoice or air waybill. Freight already
- (c) Insurance certificate for 10% above value.

DELAY OR DESURRAGE PENALTY:

The seller shall be subject to delay penalties at a rate of 3/000 per work day of delay in making available the materials up to a 6% ceiling of the value of the contract.

ACTS OF GOD:

Acts of God shall be defined as follows: strike, war declaration, revolution, riot, fire, civil war, lock-out, flood, workers' demands, whose legal definitions are internationally recognized.

LITIGATION.

In case of litigation, only the International Court of the Chamber of Commerce of Switzerland shall have the power to decide upon contentious matters. Each party shall be entitled to choose an arbitrator and the decision of the Court shall be binding.

REIM-URSIMENT OF DOWN PAYMENT:

In the event the transaction is not completed, the seller shall be required to reimburse in its entirety the fifteen percent amount received as down payment from the buyer without any deduction of expenses that may have been incurred.

For the Ministry of National Defense of the Islamic Republic of Mauritania

For Boca Investments Limited

b6

b7C

Done in Paris on December 5, 1977

signed: illegible

Interim Charge d'Affaires Seal

signed:

Stamp of Boca Investments Limited

Document No. 7.

Translator's Note: The French entries appear on a preprinted English form.

AIRTRADE (UTI) LTD. 1C, Pantalides Avenue Nicosia, Cyprus

ORIGINAL
-AIR WAYBILL(AIR CONSIGNMENT NOTE)

Exhibit 10 b6 b7c 004-2690 B 707/N. 711 U.T.

Departure (Airport of): Lisbon Airport, Portugal Issued by: AIRTRADE (UTI) LTD.

Destination (Airport of): Nouadhibou, Mauritania Consigned to: Ministry of National Defense of the Islamic Republic of Mauritania, at Houakchott Street Address: Nouakchott City and Country: Nouakchott, Mauritania.

Notify: same

Number of Packages: 197 wooden crates, each having a net weight of 66 kg., a gross weight of 84 kg., dimensions: 1.85 x 0.85 x 0.85 (meters), a volume of 1.3366 cubic meters
Total net weight: 13,002 kg., total gross weight: 16,548 kg., total volume: 263.31 cubic meters.

Nature and Quantity of Goods: 197 crates, each containing a heavy machine gun, type Browning, model HBM 2, .50 caliber, with a maintenance accessory kit for each machine gun, cleaning equipment, a spare barrel and a M3-type tripod for each machine gun.

Marks and Numbers: Ministry of the National Defense of the Islamic Republic of Mauritania, Nouakchott.

Dimensions or Volume: 263.31 cubic maters

Gross Weight: 16,548 kg.

Shipper's Declared Value for Customs: US\$ 1,694,200.00: for Carriage: N/A.

Air Carriage: B.707/N. 711 U.T., Lisbon, Portugal

Method of Routing Charges: Freight Paid Chargeable to Consignee: Freight Paid Shipper's C.O.D. in Words: Freight Paid

Name of Shipper: Boca Investments Ltd. Le Callais Chambers, 54 Bath Street St. Helier, Jersey Channel Island

Executed on: November 15, 1977

At: Lisbon, Portugal

Name and Address of Executing Carrier's Agent: AIRTRADE (UTI) LTD.,

1C, Pantalides Ave., Nicosia, Cyprus.

No. 3. ORIGINAL FOR THE SHIPPER
Exhibit 5

Document No. 8

Translator's Note: The French entries appear on a preprinted English form.

AIRTRADE (UTI) LTD. 1C, Pantalides Avenue Nicosia, Cyprus

ORIGINAL
-AIR WAYBILL(AIR CONSIGNMENT NOTE)

b6 b7c

Exhibit 10 004-2690 B 707/J. 711 U.T.

Departure (Airport of): Lisbon Airport, Portugal

Issued by: AIRTRADE (UTI) LTD.

Destination (Airport of): Nouadhibou, Mauritania

Consigned to: Ministry of Mational Defense of the Islamic

Republic of Mauritania, at Jouakchott

Street Address: Nouakchott

City and Country: Nouakchott, Mauritania.

Notify: same

Number of Packages: 197 wooden crates, each having a net weight of 66 kg., a gross weight of 84 kg., dimensions: 1.85 x 0.85 x 0.85 (meters), a volume of 1.3366 cubic meters Total net weight: 13,002 kg., total gross weight: 16,548 kg., total volume: 263.31 cubic meters.

Nature and Quantity of Goods: 197 crates, each containing a heavy machine gun, type Browning, model HBM 2, .50 caliber, with a maintenance accessory kit for each machine gun, cleaning equipment, a spare barrel and a M3-type tripod for each machine gun.

Marks and Numbers: Ministry of the National Defense of the Islamic Republic of Mauritania, Nouakchott.

Dimensions or Volume: 263.31 cubic meters

Gross Weight: 16,348 kg.

Shipper's Declared Value for Customs: US\$ 1,863,620.00: for Carriage:  $N/\Lambda$ .

Air Carriage: B.707/W. 711 U.T., Lisbon, Portugal

Method of Routing Charges: Freight Paid Chargeable to Consignee: Freight Paid Shipper's C.O.D. in Words: Freight Paid

Name of Shipper: Boca Investments Ltd. Lo Callais Chambers, 54 Bath Street St. Holier, Jersey Channel Island

Executed on: November 15, 1977
At: Lisbon, Portugal
Name and Address of Executing Carrier's Agent: AIRTRADE (UTI) LTD.,
1C, Pantalides Ave., Nicosia, Cyprus.

No. 3. ORIGINAL FOR THE SHIPPER

Exhibit '5'

Documents No. 9 and 15

#### BOCA INVESTMENTS LIMITED

Registered Offices: Le Gallais Chambers 54, Bath Street, St. Helier Jersey, Channel Islands

Administration Offices:

Rue du Croquet St. Aubin Jersey, Channel Islands Telephone: Central 42482

Exhibit #4	

b6 b7C

ORDER FOR DEFENCE MATERIAL 20th September 1977

Sarkis G. Soghanalian (sic) United Trade International 305, N. Hibiscus Drive Hibiscus Island, Miami Beach, Florida.

Please Supply:

197 heavy machine guns, type Browning, model HBM2, .50 caliber, with a maintenance accessory kit for each machine gun, equipment for cleaning, a spare barrel and a type-M3 tripod for each machine gun; packing: according to the manufacturers' standards in the United States for air transport of military equipment.

Total Price: US Dollars 1,077,590 Plus Air Freight: 76,000 Total 1,153,590.

Barrels to be of Standard type for HBM2 according to US Military spec., but not Stellite linered.

signed: Boca Investments Limited

# Packet of documents No. 10

This group of seven documents consists of six 1-page documents and 1 2-page document.

The second document is also an invoice dated December 15, 1977, bearing number JER/7703. It is made out to the account of Sarkis G. Soghanalian, Miami, Florida, U.S.A. The invoice calls for immediate settlement of \$3,323.94, with payment to direct by cash or bank check. The invoice is issued by Boca Investments Ltd., Jersey, Channel Islands.

The third document is in French. It is in printed form and entitled. | 'Important Notice to the Recipionts of Insured Merchandise." The notice is issued by "Boels & Begault, Insurers and Consultants, Ruo des Chevaliers, 13, 1050 Brussels, Belgium. The notice tells the recipient of insured merchandise what they are to do in case of merchandise which is damaged or missing at the time of delivery. They are to establish a record of the damaged or missing merchandise and have it signed by the delivering forwarding agent. They are to notify immediately the insurance adjuster whose name appears in the insurance In case of an "occult' damage, they are to notify documents. the insurance company and the insurance adjuster by registered letter within three days at the most from the discovery of the In case of a "common" damage, a sequence of steps are to be taken depending upon the procedure required by the shipping company. There follows a list of documents required to validate a claim.

The fourth document is in French. It is entitled "All Risks Clause." The subtitle indicates that it is "Clause dated March 28, 1952, of the Association of Maritime Insurers of Antwerp." This clause, it is stated, supersedes all contrary clauses of the Antwerp Maritime Policy. Accordingly, this insurance includes all the risks with complete reimbursement of all damages, no matter how small and regardless of cause, including theft and nondelivery. Even so, the insurance does not include the risks which are excluded under Article 2 of the Antwerp Maritime Policy, or the losses, damages and expenses attributable to delay or resulting

#### QUALITY:

This is merchandise of current manufacture and certified to be new. The Mauritania government will have a possibility of returning this merchandise to the seller in case it should not be according to this specification within a period of 10 days. All merchandise found to be defective will be replaced at the expense of the seller.

# DELIVERY:

Sixty days after the opening of an acceptable letter of credit and an export license approved by the responsible government of the country of origin. In the event such a license should be turned down, the contract will be automatically null and void.

#### ORIGIN:

United States of America.

## PACKING:

According to the standards of manufacturers in the United States for air transport. As is required for all military equipment.

#### INSURANCE:

An insurance covering the value of the merchandise as specified in the invoice plus ten percent (10%) of this value will be provided by the seller. All additional insurance will be at the expense of the buyer.

# DOCUMENTS REQUIRED FOR THE EXPORTATION:

The buyer is committed to furnish the seller all documents required for exportation of this merchandise and is committed not to sell or to export this merchandise by a separate document which will be remitted to the seller. This document is necessary to obtain the exportation permit.

#### PAYMENT:

Ten percent of the order by bank transfer upon the signing of the contract, this being the amount of transport and packing costs. The ninety percent balance by confirmed, irrevocable letter of credit, transferable from bank to bank in foreign countries several times, divisible, payable to Boca Investments Limited, c/o:

"This includes war risks, strikes and mutinies, revolution, lockout and workers' demands, civil war and war declaration.

"The clause 'Abandonment - Claimed by Third Parties' dated August 1, 1973 of the Belgian Association of Maritime Insurers is applicable.

# "Establishment of Contract Clause

"As far as all salvage, intervention and other measures to be taken in the interest of both parties are concerned and, also, as far as a settlement of losses or damages or any other matter bearing on the contract and/or its performance are concerned, the insurers are committed to follow all decisions made by the company establishing the contract.

"In case of damages, contact the local Lloyd's agent, namely:

Lighterage and Maintenance Company in Mauritania (SAMMA)
P.O. Box 258/278
Nouadhibou.

"All export reports and all evidentiary documents concerning accidents are to be addressed directly by the claimant to: Messrs. Boels & Begault, Rue des Chevaliers, 13, 1050 Brussels, Belgium.

"All claims, if any, are to be settled at the point of destination after remittance of the documents to Messrs. Boels & Begault in Brussels.

"M. Despret S.A.

50%

Deckers & Mackelbert

500"

directly from failure of the insured interest. War, strikes, mutiny and piracy are covered only to the extent that a coverage statement is expressly included in the policy.

The fifth document is in English. It is entitled: "Institute Strikes, Riots and Civil Commotions Clauses."

The sixth document is in English. It is entitled: "Institute War Clauses (Air).

The seventh document is a 2-page document. "Insurance Policy Issued Through Brokers." It is on stationery of "Boels & Begault, associated with Outshoorn It is on a form printed in French with typewritten & Landau.' contries also in French. It is a carbon copy of an insurance policy for US\$ 1,863,620.—. The policy number is 700/6.073. The policy is dated Brussels, November 15, 1977. The insured parties are Boca Investments Ltd. and/or Mr. Sarkis G. Soghanalian c/o United Trade International Air Cargo, Ltd. The insurance policy covers "transportation of the merchandise which will be described below from Lisbon to Mouadhibou (from warehouse to warehouse)." This transport is to take place by air (Boeing 707). The small print describes the risks covered and commits the insurer to accept the terms and conditions of the insurance under which the insurance contract was entered into. It also commits the insurer to acceptance, without contesting, of the value of the insured merchandise which is stated to be: one million eight hundred and sixty three thousand six hundred and twenty US dollars. A description of the insured merchandise "197 heavy rachine guns, type Browning, HBM2 model, .50 caliber, with a maintenance accessory kit for each machine gun and cleaning equipment, a spare barrel and a type M3 tripod for each machine gun. Packing according to the standarus of the manufacturors of the United States for air transport of military equipment. See reverse side for lot numbers and terms and conditions.

'Lot A from 778550 thru 778558, 9 items
'Lot B from 779042 thru 779157, 116 items
'Lot C from 770158 thru 770229, 72 items
Total 197 items

# "Conditions:

"The conditions are: 'All Risks' according to the clause dated March 28, 1952, of the Belgian Association of Maritime Insurers, attached hereto.

"This includes fire and floods.

Document No. 11

# WEAPONS SALES CONTRACT STEP-DY-STEP TRANSACTION

Between:

The Ministry of National Defense of the Islamic Republic of Mauritania, called hereafter the buyer

As party of the first part

And:

Boca Investments Limited Company, whose headquarters is located at:

Lo Gallais Chambers

54 Bath Street

St. Helier

Jersey Channel Islands

represented by the seller

director, called hereafter

As party of the second part,

The following agreement has been entered into:

The seller, that is, Boca Investments Limited Company agrees to sell the buyer, that is, the Ministry of National Defense of the Islamic Republic of Mauritania, the merchandisc described in detail as follows:

# MURCHANDISE:

Heavy machine guns, Browning make, model HBM2, .50 caliber, with a maintenance accessory kit for each machine gun, cleaning equipment, a spare barrel and a type-43 tripod for each machine gun.

#### QUANTITY:

One hundred and ninety seven (197)

#### PRICE:

US\$ 8,600 per machine gun, that is, a total of US\$ one million six hundred and ninety-four thousand two hundred (\$1,694,200). This price is understood CIF Novadhibou, Republic of Mauritania. This is understood to be a transport by air and not by sea, including insurance.

b6 b7С Brussels Lambert Bank Lange Gasthuisstraat 20, Antwerp - B 2000 Belgium Account Number: 320 - 0933631 - 76.

Valid for ninety (90) days with partial deliveries authorized for prorated payments payable upon submission of the following documents:

- (a) Comercial invoice in eight copies
- (b) Certificate of origin and year of manufacture
- (c) Certificate of inspection delivered by the manufacturing plant
- (d) Shipping invoice or airway bill. Freight in advance.
- (e) Copy of the export license
- (f) Certificate of insurance covering 10% above the value of the merchandisa

# PENALTIES FOR DELAYED DELIVERY.

The seller will be responsible for delayed delivery penalties at a rate of three per thousand (3/000) for each work day of delay in making available the material up to a ceiling of 69 of the value of the contract.

#### ACTS OF GOD:

Acts of God are defined here as: Strike, war declaration, revolution, riot, fire, civil war, lock-out, flood, workers' demands, whose definitions under the law are internationally known.

## LITIGATION:

In case of litigation, the only court having jurisdiction to settle such litigation shall be the International Court of the Chamber of Commerce of Geneva, Switzerland. Each party shall have the possibility of choosing an arbitrator and the decision made by the court shall be binding and put into effect.

Done in Paris on August 29, 1977

b6

b7C

For the Ministry of Defense of the Islamic Republic of Mauritania

signed:

Interim Charge d'Attaires of the Habassy of Mauritania
in Paris
Scal -3-

for Boca	Investments	Limite	d
signed:			

# SUMMARY FROM ENGLISH TRANSLATION FROM FRENCH

Document No. 12

This is a "Consignee Purchaser Transaction Statement" on a form in English of the U.S. Department of State, Office of Munitions Control. It is a statement to be submitted as part of the application for export license of equipment on the U.S. Munitions List. The consignee of the merchandise described in this statement is the Ministry of National Defense of the Islamic Republic of Mauritania, Nouakchott, Mauritania. The request is filed by Sarkis Soghanalian, United Trade International Inc., P.O. Box 1448, Arlington, Virginia (zip code illegible).

It concerns the following "commodity description": 197 heavy machine guns, type Browning, model 23M2, .50 caliber, with a maintenance accessory kit for each machine gun, cleaning equipment, a spare barrel, a type-M3 tripod for each machine gun, packing: according to the standards of the manufacturers in the United States for air transport of military equipment.

The nature of the business of the company filing the request is: manufacturer, wholesale expecter.

The nature of the customer's usual business is: government.

The certification of the ultimate consigned bears an illegible signature, whose title is shown as Charge d'Affaires.

The certification of the purchaser is signed by on behalf of Boca Investments Ltd. His title is shown as consultant and director. The date of the certification is October, 1977. The certification of the foreign government shows an illegible signature. The title is again Charge d'Affaires. This certification is dated August 29, 1977 (?). The certification also bears the seal of the Embassy of the Islamic Republic of Mauritania.

Document No. 13

# CERTIFICATE OF MONREEXPORTATION

I, the undersigned,	Interim
Charge d'Affaires of the Enbassy of Mauritania in	
on behalf of the Ministry of National Defense, co	ertify that this
(sic); that the following material:	

- one hundred and ninety-seven (197) heavy machine guns, type Browning, model MHMB2, .50 caliber, with a maintenance accessory set for each machine gun, cleaning equipment, a spare barrel and a type M-3 tripod for each machine gun,

ordered from Boca Investments Ltd. Co. is destined for the exclusive use of the armed forces of Mauritania and will not under any circumstances be reexported or turned over to third parties.

Done in	Paris,	August	29,	1977
signed: Interia				
Interia	Chargo	d'Affai	res	
Scal.				

Document No. 14

This document is typewritten on a printed bilingual (French and English) form of Commercial Credit of France. It is a statement on "documentary credit" issued by a Paris, France, bank to advise the beneficiary that credit in the specified amount is available against the presentation of certain cocuments.

According to the letterhead, Commercial Credit of France is a bank with a paid-up capital of 431,050,250 French francs. Its headquarters is located at 103, Avenue de Champs-Elysees, 75000 Paris, France.

The document is dated Paris, September 13, 1977. The bank issuing the credit is called Bank Brussels-Lambert, Lange Gasthuisstraat 20, Antwerp, Belgium. The credit number is DOC 17/1731 G.

The applicant for the credit is the Embassy of the Islamic Republic of Mauritania, Paris, France, on behalf of the Ministry of National Defense of the Islamic Republic of Mauritania, Nouakchott, Mauritania.

The beneficiary of the credit is Boca Investments Limited, Le Callais Chambers, 54 Bath Street, St. Helier, Jersey -Channel Islands.

The amount of the credit is one million five hundred and twenty-four thousand seven hundred and cighty U.S. dollars (US\$ 1,524,780.00).

The credit is valid until December 9, 1977, at the counters of the Bank Brussels-Lambert.

"Pursuant to our condensed cable of September 12, 1977, from Antwerp, we are issuing in your favor this documentary credit which is available by (sic) payment against presentation of the following documents:

- Signed commercial invoice in 9 copies, made out to the Ministry of National Defense of the Islamic Republic of Mauritania, Nouakchott, indicating "merchandise of carrent manufacture and certified to be new,
- airway bills made out to the Ministry of the Mational Defense of the Islamic Republic of Mauritania, Nouakchott, indicating "freight paid."
- insurance policy or certificate in the amount of the value of the merchandise plus 10%, covering all risks, including

# Document No. 16 (Communication written on letterhead stationery. Portions of the letterhead are missing) ...of Mauritania Embassy in Paris 5, Rue de Montevideo 75116 Paris 504 83-54 Number 596/AMB Paris, June 30, 1977 To: Boca Investments Le Gallais Chambers 54, Bath Street, St. Helier, Jorsey, Islands Gentleren. It is my pleasure to confirm to you hereby that we are villing to introduce to you buyers of the material which is the subject of your latest proposition specified as follows. - 200 model 1919 A4 Light 'tachine Gun Browning, .30 caliber with standard accessories: - 200 model HBM2 Heavy Machine Gun Browning, .50 caliber with standard accessories. as long as an inspection of this material by Cuptain Amadoa Anne proves to be favorable. It is understood that in case the response of Captain Anne is favorable, the contract could be signed immediately through our intermediary. This procedure is also valid concerning the 10,000 81-millimeter howitzers which would be the subject of a contract signed through our intermediary as long as the inspection is favorable. I extend my kindest regards. Ahrad Ould Gnanahalla signod: Abassador Seal of the Paris Gabassy of the Islamic Republic of Mauritania

TRANSLATION FROM FRENCH